



Leap into a successful future
The Business Fair 2015

Contents

3	Introduction	10–23	Exhibitor Profiles
4	Prepare for the Fair, CV Clinic and Jobs Board	26–27	Stand Plan
		28	Exhibitors by Stand Number
5	Visa Information	29–49	Exhibitor Profiles
6	Information for Alumni	50	What Next?
9	Sponsor Welcome and Profile	51	Contact Information

We would like to extend a warm welcome and thank students, exhibitors and our alumni for attending this event. We are delighted to see familiar and new exhibitors on campus this year, and we look forward to continuing this relationship.

Our Business Fair incorporates business, finance and management and is a highly successful event, appealing to students who are considering a future in one of these professions. This year, we have invited Third Sector organisations to participate, demonstrating that charities too require a variety of professionals to plan and manage their business.

The Careers and Employability Service is committed to offering the best possible opportunities to our students and to that end, we have more exhibiting organisations attending than ever before. The Fair is an excellent opportunity for you to market yourself to your chosen industry, explore what roles and opportunities are available, and to build useful contacts for future reference.

You will also be able to seek advice from the Careers and Employability Service, your university careers service, and get tips on writing your CV at our graduate recruiter led CV Clinics – all available on the day. Career Destinations’ staff look forward to meeting you at the Fair. Please visit stand 12.

We would like to take this opportunity to thank the following companies for sponsoring our Business Fair:





Further information

For more information on the opportunities exhibitors are offering, please see the Exhibitor Profiles

Key
Use this to see at a glance the opportunities the exhibiting employers are offering. Check individual employer websites for more details.

Graduate positions

Summer Internships

Placement Opportunities Available Throughout the Year

Work experience opportunities

Accepts Graduates from any Discipline

Local Vacancies

Worldwide Vacancies

Holds a Tier 2 Licence

Southampton Alumni Expected on Stand

Member of schemes such as Positive about Disabled People

Prepare for the Fair

The Information Technology, Science and Engineering Fair is an excellent way of making direct contact with employers – but it can be overwhelming if you do not know how to approach it. It is important to prepare for the Fair, to make sure you maximise your time with exhibiting organisations and ensure you are clear of the opportunities being offered. To learn how you can impress employers and to follow up promising first encounters, attend our ‘Prepare for the Fair’ session. Register your place via the Events Calendar at www.student.careers.soton.ac.uk/eventscalendar

Undergraduate and Postgraduate students 15 October from 12.00 to 13.00 – hosted by PwC

International Students 16 October from 12.00 to 13.00 – hosted by Student Services (The talk contains a visa element)

CV Clinics

Applying for a job or further study? Need initial advice on your application form, personal statement or CV?

Attend the CV Clinic at the Fair hosted by exhibiting organisations and Careers Practitioners. Sessions will be held from 12.00-15.00 in the Hartley Lounge, Building 38. These sessions are pre-booked via the Careers and Employability Events Calendar at mycareer.soton.ac.uk but please check for late availability on the day.

Jobs Board

Many of the Business Fair exhibitors will be posting their current opportunities on the Jobs Board in the Hartley Lounge.

Students are encouraged to use their smartphones to photograph the advertisements and the QR codes will direct you straight to exhibitor websites.

Visa Information

International Students – Working During Your Studies

International Students on degree-level courses are normally permitted to work up to 20 hours per week during term-time, and full-time in vacations. Students and Tier 4 (General) Migrants on degree-level courses may NOT:

- Work for more than 20 hours per week in term-time
- Engage in business, self-employment or provide services as a professional entertainer or sportsperson
- Pursue a career by filling a full-time, permanent vacancy

Students on Masters courses are expected to be writing their dissertation over the summer vacation and are not deemed to be ‘on vacation’ until their course finishes. They should therefore restrict their hours of work to 20 hours per week until it has. Once their programme has finished, Masters students are treated as being ‘on vacation’ for work purposes for up to 4 months until either they leave the UK (on or before the date their Tier 4 visa expires), or they apply to change their immigration status to another category of the Immigration Rules.

PhD students are entitled to a total of 8 weeks vacation in any one academic year, to be taken by agreement with their supervisor. PhD students who intend to work fulltime in vacations should ensure that this has also been approved by the Tier 4 Compliance Team in Student Records, and that a note to this effect has been placed on their file.

Students who are ‘on vacation’ can work full-time, subject to the restrictions above.

International Students – Working After Studies

Students who have successfully completed their studies will be permitted to switch into Tier 2 (General) from within the UK provided they have a job offer with an employer that holds a Tier 2 sponsor licence and submit a valid application before their Tier 4 leave expires.

Once the employer has issued the Certificate of Sponsorship the applicant should submit an application for ‘Leave To Remain’ (a visa) under Tier 2 (General) but can start working for the employer immediately if the employer is A rated or above. There is no requirement to wait until the visa has been issued.

Applicants applying to switch from Tier 4 (General) to Tier 2 (General) from April 2012 need to meet all of the requirements of Tier 2 but the job will not be subject to the Resident Labour Market Test.

PhD students who pass their visa with minor corrections may be eligible to apply for the Tier 4 Doctoral Extension Scheme (DES) which will give them an additional 12 months of Tier 4 (General) immigration permission in which to look for and start work in the UK. Tier 4 DES visa holders cannot work as a doctor or dentist in training, or as a professional sportsperson or sports coach with this type of visa, but there are no other restrictions on the hours or type of work they can do. DES visa holders who wish to remain in the UK for longer than 12 months would need to ‘switch’ into Tier 2 or another category of the Immigration Rules before their DES visa expires.

Further information

For more information on Tier 2 please see

<https://www.gov.uk/tier-2-general>

and for Tier 4 (DES) see

<https://www.gov.uk/tier-4-general-visa>

You could also contact the Visa Guidance Team by email at visa@southampton.ac.uk

Use the key to identify exhibiting employers which hold a Tier 2 Licence and make sure you discuss your application with them.



Information for Alumni

Getting help with finding your perfect career doesn't have to stop when you leave Southampton. As a member of the alumni community you will be able to access a variety of networks and benefits which could help you both now and in the future.

This includes access to the Careers and Employability Service, meaning you can take advantage of workshops, resources and events to help you find your first graduate job, boost your CV, or even to support you in changing careers later in life.

Alumni Branches

You can also join one of our alumni branches located in the UK and across the world. Branches offer alumni an opportunity to network with people from a variety of sectors and at differing stages of their careers. They may also hold events and sessions aimed at professional development. In addition to the professional networking benefits, branches enable alumni to remain connected with one another as well as to the University and to enjoy socialising with others who have shared the Southampton experience.

Resources available to alumni

- Access to Career and Employability Service support and events
- Alumni email account for alumni graduating from Summer 2013 onwards, helping you stay in touch with the University and your friends
- 10% discount on postgraduate study
- A network of more than 200,000 Southampton alumni spanning 178 countries
- Access to an exclusive LinkedIn group for Southampton alumni
- Alumni branches in the UK and globally
- Targeted networking and social events
- Use of resources in the University libraries

Give Back

Alumni have a vital role to play in enhancing the employability of current students. In the future you could be on a career panel, mentor a student, give a career talk or represent your place of work at graduate recruitment fairs and career events.

As well as supporting your University, volunteering is a great way to enhance your own skills and experience and to help you in your career progression.

Useful Links

See our website for full details of alumni benefits and services and for ways to get involved with your alumni community.

www.southampton.ac.uk/alumni

Find us on Facebook, Twitter and LinkedIn.

Did you know?

Alumni have life-long access to Career and Employability Service support and events. For more details, please visit:

www.southampton.ac.uk/careers/alumni

Business, Finance and Management Exhibitors

The experience stays with you



Omar at PwC's Embankment Place office

Assurance
Actuarial
Consulting
Deals
PwC Legal
Tax
Technology

All degree subjects

Voted employer of choice by students in The Times Top 100 Graduate Employers survey for eleven years running.

Opportunities with the UK's number one graduate employer

Offices across the UK » Join spring, summer or autumn

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. Opportunities to grow as an individual, to build lasting relationships and make an impact in a place where people, quality and value mean everything. For Omar, this means enjoying the variety of both audit and advisory client work, while balancing the challenges of studying as well. He's making the most of our exam support and study leave to give him the best opportunity to become a qualified accountant. Join PwC – we're focused on helping you reach your full potential.

Take the opportunity of a lifetime

www.pwc.com/uk/careers

www.facebook.com/PwCCareersUK



Sponsor Welcome and Profile



PwC is proud to sponsor the Business Fair at the University of Southampton.

We attend careers fairs nationally and they provide a great opportunity for you to meet our staff and Student Recruitment team. Find out about graduate and undergraduate opportunities for the next recruitment season. Come prepared with questions and pick up one of our recruitment brochures so that you can digest our opportunities in your own time. You could walk away with some great ideas about your future.

Stand 1 | ● ● ● ● ● ● ● ● ● ●

PwC

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us.

And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last ten years.

Graduate vacancies in: Accountancy; Consulting; Human Resources; IT; Law

www.pwc.co.uk/careers

Exhibitor Profiles

Stand 2 | 

LCP

Want to work for an award winning consultancy? Now recruiting up to 28 highly numerate graduates with strong communication skills in London and Winchester within our Pensions, General Insurance, Business Analytics and Investment consultancies.

We offer a full range of actuarial and consulting services to a wide range of clients in the UK and internationally, including FTSE 100 companies.

We specialise in providing our clients with practical, bespoke and robust solutions, covering corporate pensions, strategic investment advice, general insurance and specialist financial services including risk appraisal and business modelling.

Graduate vacancies in: Consulting

www.lcp.uk.com/graduates

Stand 4 | 

Great With Disability

www.greatwithdisability.com provides disabled students with all the information you need as you prepare for graduate job applications and the recruitment process including advice on when to inform an employer about your disability and how the access the support you require.

It also provides you with information about employers who are “Great With Disability” including information about their graduate programmes, support they can offer, who to contact to discuss your needs and their disability networks.

Employers listed on the site include Barclays, EY, Teach First and the Civil Service.

Graduate vacancies in: Accountancy; Consulting; General Management; Law; Investment Banking

www.greatwithdisability.com

Stand 3

Carnival UK

Carnival UK is the UK operating company for P&O Cruises & Cunard. We provide world class cruise holidays and achieve unrivalled success as part of Carnival Corporation, one of the largest holiday companies in the world. It takes great passion and real commitment to maintain our position at the top. That's why exceptional, passionate people are at the heart of our journey delivering the highest standards to our valued customers. With support to help you reach your potential, attractive company benefits and incredible employee offers on discounted cruises we want your career with us to be a successful and enjoyable one.

A huge variety of talented people make up Carnival UK and that all starts with our team at Carnival House in Southampton. If you're as passionate about growth, development and travel as we are, you could have a big say in our future, as well as being in control of your own.

Graduate vacancies in: Finance

www.carnivalukcareers.co.uk

Stand 5 | 

GSK

We are a science-led global healthcare company that researches and develops innovative Pharmaceuticals, Vaccines and Consumer Healthcare products to help millions of people do more, feel better and live longer.

Our commercial success depends on creating innovative products and making these accessible to as many people who need them as possible, with a significant commercial presence in more than 150 markets.

Research is fundamental to our business' success: in 2014 we spent £3.5 in R&D. We are one of the few healthcare companies researching medicines and vaccines for the World Health Organisation's 3 priority diseases - HIV/AIDS, tuberculosis and malaria.

Graduate vacancies in: Engineering; Science & Business roles (Finance, Management, Consumer Sales & Marketing, Pharma Sales & Marketing, Procurement, HR, Communications, Business & Consulting (IT)....)

<http://uk.gsk.com/en-gb/careers/areas-of-opportunity>

Stand 6 | 

Mercer

Every day we help organisations around the world to advance the health, wealth and wellbeing of their most important asset – their people. The result is a creative, challenging and open-minded environment that offers you tremendous scope to develop and grow.

We employ over 20,000 people in over 40 countries, so the scale of our opportunities and resources is clear. You will have the freedom to shape a successful career as part of one of the world's largest providers of talent, health, retirement and investment services.

We are looking for interns/graduates in Talent, Retirement & Investment as Consultants, Analysts and Actuaries.

Graduate vacancies in: Consulting; Finance; Human Resources; Investment Banking

<http://careers.uk.mercer.com/graduates>

Stand 8 | 

Accenture

Accenture is a global management consulting, technology services and outsourcing company, with approximately 319,000 people serving clients in more than 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of US\$30 billion for the fiscal year ended Aug 31, 2014. Its home page is www.accenture.com/ukgrads

Graduate vacancies in: Consulting; Software Engineering

www.accenture.com/ukgrads

Stand 7 | 

J P Morgan

Working with a team committed to being the best. Earning the trust of our clients. Demanding excellence of yourself. That's what it means to be part of J.P. Morgan. Join us and you'll help shape the future of one of the most respected financial institutions in the world. We play a leading role in helping markets grow and companies develop in more than 100 countries.

Graduate vacancies in: Finance; Investment Banking; IT

<http://careers.jpmorgan.com/careers>

Top Tip

Do some research before you attend to narrow down the stands you want to visit. Have some pre-prepared questions to make the most of the business attendees and find out more than you can on the company website.

BDO LLP

Stand 9 | 

EY

Start today. Change tomorrow.

As a leading professional services organisation, our work impacts at the highest level of global business. We advise many of the world's most important companies on the issues that are shaping tomorrow.

Our people ask the better questions that lead to better answers and better solutions. We drive innovations that enable our clients to do better business, seize better opportunities and make better decisions.

Bright, curious, ambitious graduates will join EY to drive lasting change and create an impact on business and their own careers.

Start thinking today about the impact you want to make tomorrow.

Graduate vacancies in: Accountancy; Consulting; Tax and Transactions

www.ey.com/UK/en/careers

Newton Europe

Newton implements transformational, award-winning change across a wide range of sectors and projects; including construction of the nation's warships, increasing beer production, improving transport operations, and making significant savings across NHS trusts while transforming patient care. Newton gathers the world's most talented individuals, including more engineers and scientists than any other operational consultancy. They work hands-on to generate sustainable results and real financial, operational improvement for the world's most successful organisations. Unlike other management consultants who simply assess companies and deliver reports, Newton actively implements change by working alongside the clients to achieve sustainable results. The team are passionately involved throughout the process way since, not only is the work rewarding, but also Newton confidently guarantees fees on achieving results.

Graduate vacancies in: Consulting

www.newtoneurope.com/careers

University of Southampton, Careers and Employability Service

The Careers and Employability Service is here to support you from your first day at the University of Southampton. Our services are available to all current students, whether full or part-time, undergraduate or postgraduate and we can also support alumni after graduation. The Careers and Employability Service plays a pivotal networking role across the University, working closely with students, staff and potential employers to enhance student employability skills and their career opportunities. Uncertain about your future? Need help or guidance? Come and talk to us.

Top Tip

Explore all the options you possibly can.

Chartered Institute of Management Accountants

University of Southampton, Excel Southampton Internship Programme

Are you an enthusiastic and motivated University of Southampton student or recent graduate wanting to gain valuable paid work experience in a particular career sector? Then the Excel Southampton Internship Programme could be just what you need! Our scheme offers a wide range of structured paid internships during the term time and over the Easter and summer vacations, based both here on campus and within a wide variety of external organisations. It's a great opportunity to boost your CV and both undergraduate and postgraduate taught masters students are eligible to apply.

www.southampton.ac.uk/internships

Aon

Few things are certain in life. Economic upheaval, political crises, natural disasters – and plenty more besides – all mean the world can be full of surprises. At Aon, we draw on the expertise of over 66,000 people to help the biggest names in business plan for every eventuality. Our size, global network and emphasis on innovation mean where we lead, the industry follows.

It's the skills, knowledge and attitude of our colleagues that help us do what we do best.

We have intern and graduate opportunities across a number of areas including actuarial, investment, consulting and broking positions.

www.aonearlycareers.co.uk

Graduate vacancies in: Actuarial; Investment; Finance; Insurance; Human Capital Consulting

www.aonearlycareers.co.uk

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us. And we're proud, based on the opportunity we offer, that students have voted us the number one Graduate Employer in The Times Top 100 Graduate Employers survey for the last twelve years.

Where you could work

There are many areas of our business you can choose to join:

**Actuarial
Assurance
Consulting
Deals
PwC Legal
Tax
Technology**

Ways you can gain work experience

No matter which year you're in at University we have many ways you can learn, partly about us, but more importantly, about yourself. You can learn where your skills, interests and career goals would best fit by spending as little as one day with us on a career open day or if you're looking to invest more time, you could apply to our summer internship programme or perhaps one of our work placements.

Join PwC. We'll help you reach your full potential.

Take the opportunity of a lifetime.

pwc.com/uk/careers

facebook.com/PwCCareersUK

[@PwC_UK_Careers](https://twitter.com/PwC_UK_Careers)



Join a Global Leader Who Values People as our Best Assets

We achieve world class results by attracting and developing talented people

EAMS Group design and deliver business transformation programmes which deliver World Class Asset and Safety Management across the rail, highways, airports, utilities and ports industries.

Our Centre of Excellence is based in the heart of Canary Wharf, London. You will have opportunities to work with clients worldwide, with particular focus on Greater London and across the UK, United States, Middle East and Australia.

We encourage a dynamic working culture, in which we focus on solving the complex challenges and problems of our clients using our individual ideas, creativity and passion to shape our innovative solutions.

You will be surrounded by subject matter experts from all aspects of business and industry, each with the unique edge which drives our ground-breaking solutions into the clients' hands. We inspire our people to realise their potential by structuring their professional development around their chosen areas of interest.

We are currently looking for talented, dedicated and unique individuals to connect with all levels of our organisation. Every member of the team displays the drive and commitment to deliver the excellent service and results which we expect for our clients.



If you are interested to join our team and build a career in a dynamic, passionate company please e-mail your CV with a short cover note about yourself to careers@eams-group.com. Or connect with us via Linked In.

Stand 14

Smith and Williamson

Smith & Williamson is a leading independently owned financial services firm combining an accountancy practice, an investment management arm and a private bank. We provide award-winning services to individuals, corporates, professional practices and non-profit organisations.

Graduate opportunities are available in corporate tax, private client tax, accountancy and investment management. You will join a structured programme and study towards the relevant professional qualifications. To find out more and to apply please visit our trainee website; www.smithandwilliamsontrainees.co.uk

Graduate vacancies in: Accountancy; Tax; Investment Management

www.smith.williamson.co.uk/careers

Stand 15

JLL

JLL is a financial and professional services firm specialising in real estate services and investment management. We have over 40,000 people in more than 1,000 locations in 70 countries serving the local, regional and global real estate needs of those clients, growing our company in the process.

Graduate vacancies in: Property

www.jll.co.uk/graduates

Top Tip

Bring your passion & enthusiasm to our stand. Ask us questions you can't find on the website!

GSK

Stand 16

Explore Learning

Explore Learning is a national network of education centres providing maths and English tuition to children aged 5-14, aiming to improve knowledge, confidence and enjoyment of learning. We work closely with the children and their parents to create a tailored learning programme that meets their individual needs and maps to the National Curriculum.

We launched in 2001, and have 110 centres in operation across the UK benefiting over 100,000 children.

Graduate vacancies in: Management; Teaching; Customer Service; Sales; Marketing; Teaching

www.explorelearning.co.uk/careers

Stand 17

Deloitte LLP

Helping the biggest businesses make some of their biggest decisions. Tackling the most complex operations. Leading the leading-edge. Developing expertise not just in one company, but in entire industries. This is what it means to be a professional at Deloitte, the world's largest professional services firm. We offer five distinct entry routes in Audit, Tax, Consulting, Finance Advisory and Technology

With all programmes you'll enjoy an unparalleled start to your career in business, tackling a wide range of assignments with high-profile clients across different sectors; receiving coaching from senior colleagues; benefiting from world-class training; and working towards professional qualifications. What's more, you can expect excellent rewards and plenty of recognition for your hard work too.

Graduate vacancies in: Accountancy; Consulting; Finance; IT, Property

www.deloitte.co.uk/graduates

Stand 18

Chartered Institute of Management Accountants

CIMA is the only professional body that qualifies accountants solely for business. It's a proven path to fantastic career prospects and high earning potential. A CIMA qualification is highly regarded by leading organisations worldwide and could be your passport to global employability.

Graduate vacancies in: Accountancy; Finance

www.cimaglobal.com

Top Tip

Be prepared to talk to companies you might know nothing about as well as those you do, as they may surprise you with what they have to offer!

Network Rail

Stand 19

Enterprise Rent A Car

Enterprise is a huge and hugely successful international car rental company. We've come a long way from our humble beginnings in America way back in the 1950's we now turnover \$16.4bn, provide jobs for 80,000+ people in 8,000 locations across the UK, Ireland, Europe, USA and Canada. You'll be joining one of our branches as a Management Trainee and in as little as two years you'll have learnt all the business skills you need to run it yourself. You'll be assigned to a branch for hands-on business training, including management skills, finance, marketing, sales and customer service.

Graduate vacancies in: General Management; Retail; Sales; Finance; HR; Marketing

www.enterprisealive.co.uk

Stand 20 | ●●●●●

FactSet

FactSet is a leading provider of financial data and analytic applications for investment management and investment banking professionals around the globe. Our mission is to provide our clients with everything they need to do their jobs effectively and efficiently. At FactSet, exceptional talent fuels every aspect of our business, from the constantly evolving financial software we develop to the unrivaled client service at our core. Having been voted one of the UK's "Best Workplaces" for the last 7 years in a row it's a great place to start your career in Consulting.

Graduate vacancies in: Consulting

www.FactSet.com/careers

Top Tip

Research the company and prepare questions!!

Matchtech Group PLC

Stand 22 | ●●●

Lidl

Just like our product range, we look for uncompromising quality in our graduates. We choose talented, motivated and ambitious people, skilled communicators with natural drive, raw enthusiasm and ambitions to match our own. Specifically designed to kick-start your career, the roles we offer will bring out your full potential, so you'll thrive in our fast paced environment where initiative is key and where commitment and achievement is always recognised and rewarded.

Graduate vacancies in: Management; Buying

http://careers.lidl.co.uk/cps/rde/career_lidl_uk/hs.xsl/index.htm

Stand 21 | ●●●●●

BDO LLP

BDO is a professional services firm all about exceptional client service. This means getting to know our clients well and understanding what they want to achieve.

If you want a firm where you can make real progress, then ours is the ideal size – combining nationwide presence with local expertise and a personal touch.

We offer a spectrum of services, and we'll encourage you to find your specialist area. Possible choices include audit, tax advice, corporate finance, business restructuring, forensic accounting, consulting, and financial services.

It all adds up to a colourful world of choice.

Graduate vacancies in: Accountancy; Consulting; Finance

www.bdo.co.uk/careers

Stand 23 | ●●●●●

BT

Since starting out in 1846 we've been on quite a journey. We've evolved from our traditional telecoms roots into a global communications company. Our technology connects 68,000 traders through the New York Stock Exchange, linking trading floors in over 60 countries as one virtual trading organisation.

But amazing projects don't just happen by themselves. It takes the passion, drive and ambition of our workforce to help us get there. It's about the right people for the job. Working on challenging projects, with ongoing training, and an amazing graduate community; there's huge scope for graduates at BT.

Graduate vacancies in: Consulting; General Management; Human Resources; IT; Law; Marketing; Research & Development; Sales; Engineering

www.btplc.com/careercentre

Stand 24

University of Law

As the UK's largest and longest-established law school, The University of Law has over a century of experience in guiding students to professional excellence.

Our postgraduate courses are taught by experienced lawyers, building your practical skills and equipping you to step straight into a job. We offer several courses, including the GDL, LPC, and BPTC.

With our award-winning employability service, you will have access to the country's largest pro bono programme, as well as over 600 legal mentors.

We are dedicated to you and your career: why not find out more about us?

www.law.ac.uk/about/vacancies-at-the-university-of-law

Stand 26 | ●●●●●

Grant Thornton

We're one of the world's leading business and financial advisory firms with a focus on audit, tax and advisory. It's not just what we do, but the way we do it that sets us apart. We are ambitious, down to earth and committed to making a difference and providing our clients with insightful solutions. 400 roles across four programmes – graduate, school leaver, 12 month placement and summer internship. We look for commercially focused people to join our audit, tax and advisory teams.

Graduate vacancies in: Accountancy; Finance

www.grantthornton.co.uk/en/careers

Top Tip

Ask lots of questions about the company, the role and how you can find out more!

Mercer

Stand 25 | ●●●●●

Zurich

Zurich is one of the world's largest insurance groups, and one of the few to operate on a truly global basis. Our mission is to help our customers understand and protect themselves from risk.

Think all graduate programmes are the same? Think again.

A graduate role with Zurich gives you a real job with real responsibility from day one. Alongside this, you'll receive all the training, support and opportunities you need to put you well on your way to a successful career with us.

Graduate vacancies in: Accountancy and Professional Services; Banking & Financial Services; Actuarial; Insurance

www.zurich.co.uk/careers

Stand 27 | ●●●●●

Tesco Plc

Our wide range of great graduate programmes can set you on a career path for life. They're all about taking responsibility, being entrepreneurial and making things happen. We run around 17 graduate programmes and they're all designed to shape future leaders.

They'll get you to the top of your game and gear you to go a long way in our business. And they'll do it in no time at all.

Graduate vacancies in: Business Operations; Retail Operations; Commercial Operations.

www.tesco-careers.com

PREPARED TO **PUSH** YOURSELF?

INEOS' success is built on challenge.

If you thrive on challenge and are prepared to push yourself to develop further, then INEOS' **open** and **direct** approach to business will give you the opportunity to deliver, in a real job with real responsibilities from day one.

We are looking to recruit the best **engineering and science** graduates from around the world into both technical and commercial roles.

For a career that could take you anywhere visit:
www.ineos.com/graduates



Stand 28

Amazon

At Amazon, our evolution has been driven by the spirit of innovation that is part of our DNA. As a new college graduate or intern, you can have multiple opportunities to innovate and solve real-world, complex technical and business problems as you join us on our journey.

We strive to hire the brightest minds from the best universities globally, and have various career opportunities available for undergraduates and advanced degree students with diverse academic backgrounds.

Graduate vacancies in: Legal; Marketing and PR; Research and Development; IT; Engineering; Finance and Accountancy; Human Resources

www.amazon.jobs

Stand 29

ICAEW

ICAEW stands for The Institute of Chartered Accountants in England and Wales and we are a world-leading professional membership organisation. We promote and support our students and members around the world throughout their career development. To become an ICAEW Chartered Accountant, you'll need to complete our chartered accountancy qualification, the ACA. Specifically designed to make sure you develop all the skills and expertise you'll need throughout your career, the ACA combines work with study so you will have the opportunity to earn a salary while studying for a globally-recognised qualification.

Graduate vacancies in: Accountancy

<http://careers.icaew.com>

Stand 30

Police Now

Police Now's mission is to transform communities, reduce crime and increase the public's confidence in policing, by recruiting and developing outstanding and diverse individuals to be leaders in society and on the policing frontline.

The Police Now Leadership Development Programme is the innovative new programme that's putting exceptional graduates on the frontline of the some of the UK's most challenged communities.

Graduate vacancies in: Policing; management; law; leadership; finance

www.policenow.org.uk

Top Tip

Beyou.

Hymans Robertson

Stand 31

Network Rail

Network Rail is at the heart of revitalising Britain's railway. From the rejuvenated Kings Cross station, the upgrade and expansion of Thameslink, to Crossrail; we're involved in some of the most ambitious and diverse ventures Britain has ever seen.

In the last five years we've recruited and developed over 1,000 apprentices and 500 graduates and we currently have opportunities for graduates and placements in Engineering, General Management, Project Management, Finance, HR, Business Technology, Supply Chain, Property & Strategic Planning.

Graduate vacancies in: Engineering; Finance; General Management; Human Resources; IT; Property

www.networkrail.co.uk/graduates

Stand 32

ION Trading

We are visionary innovators in automation technology. Automation excites us. We use it to simplify complex processes, streamline businesses and give competitive advantage. Our products help leading organizations do more, better and simpler than before.

We bring to life the technology that underpins corporate treasury, and fixed income, currency and commodities markets:

- Over 30% of the world's largest companies use our technology to manage their cash, risk, or commodities.
- Over 100 of the world's leading banks use our electronic trading platform.

Our customers are our partners. Our offices span the globe and we continue to grow in strength and size.

Graduate vacancies in: Many business areas.

www.iontrading.com/index.php?module=careers&

Stand 33

HSBC

As a leading international bank, HSBC provides extensive ways for individuals to launch and develop a rewarding career, from work experience and apprenticeship schemes to full-time graduate programmes. They look for responsible people with ambition, drive and a curious mind who are inspired by a working environment that is globally connected, inclusive and values innovation and teamwork.

At HSBC they recognise that the talent and diversity of their people is the foundation of their success, so they are committed to helping graduates develop their personal and professional skills in order to bring out their strengths. Whatever programme or placement an individual joins, HSBC takes their development seriously and ensures that the training and support needed to progress is tailored to the individual.

Graduate vacancies in: Finance; Investment Banking

www.hsbc.com/careers

Stand 34 | ●●●

Countrywide

Countrywide is the UK's largest Estate Agency and Financial Services Group with over 1300 offices throughout the UK and has vacancies for dynamic and proactive Property Advisor within their branch network.

At countrywide Estate Agents, we offer client care and advice that is second to none. Our Property Advisors embrace this philosophy to guide our clients through the home moving process. You will be listening to clients needs, offering advice, organising and attending Market appraisals, Mortgage Consultation appointments and other core group products.

Graduate vacancies in: Property

www.countrywide.co.uk/countrywide-careers

Stand 36

Vodafone

We're well known for innovating communications. In fact, it's something our people excel at. But we won't stop there - our technology solutions empower people at home and in work to be the best that they can possibly be.

Our teams are at the forefront of the technology that's bringing smart metering into homes, enabling large and small businesses to provide essential services, streaming music into homes and cars as well as delighting customers with fantastic call quality. On top of this, our technology enables all sorts of fund raising with JustTextGiving - the UK's first free text donation service.

Graduate vacancies in: Finance; HR; Engineering; Marketing; Retail; Sales

<http://careers.vodafone.co.uk/home>

Stand 35 | ●●●

Unum

We are Unum, one of the UK's leading financial protection insurers with over 40 years experience. We specialise in providing Group Income Protection through the workplace, and are committed to helping the UK's workforce get a back-up plan.

An exciting opportunity has arisen to join our graduate Professional Development Programme (PDP), allowing you to be part of this growing operation, working with senior leaders to learn and influence the business in the UK and on rotation placements in the US.

Graduate vacancies in: Finance; Marketing; Underwriting; Operations

www.unum.co.uk/careers

Stand 37 | ●●●●●

Dyson

22 years ago, Dyson began with a single concept - a vacuum that wouldn't lose suction. Years later and Dyson are still breaking convention, and pushing into new areas of technology. And it's this fresh thinking that we still crave today. Beyond the bagless vacuum cleaner, Dyson engineers have developed bladeless fans, high speed hand dryers and the Dyson Digital motor. Today Dyson invests £3m a week developing new technology and ideas.

Recruiting into Research, Design and Development; Marketing; Finance and IT; attitude is more important than experience here. We need bright, intelligent articulate people - those who don't ever give up.

Graduate vacancies in: Engineering; Finance; IT; Marketing; Research & Development; Sales

www.careers.dyson.com

Stand 38

University of Southampton, PGCE

University of Southampton, Initial Teacher Training. Primary, Secondary or Further Education PGCE. Working with exciting, inquisitive young people will provide you with new, challenging and enjoyable experiences every day of your working life. Beyond your work in the classroom, you'll find that teaching offers you many opportunities for training to develop and build a stimulating and successful career. There is high demand for places on some of the courses offered so we recommend that applications are made early in the academic year. The Southampton Education School has:

- a long established record of delivering high quality Initial Teacher Education
- a strong partnership with local schools and colleges
- experienced, well qualified course tutors
- a reputation for training high quality teachers
- world class facilities to support research and develop pedagogical understanding

www.southampton.ac.uk/education

Stand 40

Institute and Faculty of Actuaries

Do you love maths? then consider an actuarial career.

The Institute and Faculty of Actuaries (IFoA) is the UK's professional body dedicated to educating, developing and regulating actuaries based all over the world.

Visit our stand to speak with an actuary, find out what its like to be an actuary and learn about career paths into the profession.

Graduate vacancies in: Accountancy; Finance; Banking

www.actuaries.org.uk

Top Tip

Show your passion for property. We look for enthusiastic candidates that demonstrate genuine interest.

JLL

Stand 39

Lloyds Banking Group

Lloyds Banking Group wants to be the best bank for customers. We also want to Help Britain Prosper. This means helping people like you to discover what they want their professional life to be, what they are good at and what matters to them. What matters to you.

Graduate vacancies in: Finance; IT

www.lloydsbankinggroup.com/careers

Top Tip

Research organisations before hand so that you can ask insightful questions, demonstrate your enthusiasm and interest well.

Explore Learning

Stand 41 | ●●●●●

Royal Bank of Canada

RBC is a leading provider of financial services and is the 13th largest bank globally based on market capitalisation. With a strong capital base and consistent financial performance, RBC is among a small group of highly rated global banks.

Royal Bank of Canada's (RBC's) longstanding values define what we stand for everywhere we operate - they set the tone for our culture and unify our behaviours across our geographies and businesses.

Opportunities are available for 2016 in the following business areas:

- RBC Capital Markets: <http://campus.rbccm.com/en/home.aspx>
- RBC Investor & Treasury Services: <https://www.rbcits.com/grp/>

See website for more details.

Graduate vacancies in: Finance

www.rbc.com/careers

Voices of experience. Career Mentoring

- Provides alumni the opportunity to invest in a student's career, by imparting knowledge of a particular career sector or profession.
- Helps alumni to develop their mentoring and people skills.

For more information, please visit:

www.southampton.ac.uk/careers/mentoring

Stand 42 | ●●●●●●

Civil Service Fast Stream

The Civil Service is a growing, modern and diverse workplace, truly reflective of this country. The unit was designed to help the government of the day develop and implement its policies as effectively as possible through providing services directly to people all over the country.

Graduate vacancies in: All areas except Sales Law & Retailing

www.gov.uk/government/organisations/civil-service-fast-stream

Stand 43 | ●●●●●●

INEOS Holdings Limited

INEOS is a global chemical company manufacturing products that are the basis for most modern technology. A business that you may not have heard of!

We are a global producer of petrochemicals and specialty chemicals. We have sales of more than \$54bn and have over 17,000 employees worldwide.

Graduate vacancies in: Commercial; Engineering

www.ineos.com/graduates/

Top Tip

Understand what you want to get out of the event. Pinpoint your companies and do your research. First impressions really do count.

Deloitte LLP

Stand 44 | ●●●●●●

IBM

IBM employ talented, smart people in almost every area, in just about every country, so no matter where your talents and aspirations lie, it's not hard to find like-minded people who share your interests. You'll also be challenged and supported to achieve everything you want in your career. And you'll find everything you need to build the kind of career you want. But it's up to you how it goes. You'll be the one in charge, putting forward your ideas, taking on responsibilities and making choices about how you get the job done.

Graduate vacancies in: IT; Consultancy; Finance; Business; Sales

www-05.ibm.com/employment/uk/about-ibm/index.shtml

Stand 45 | ●●●●●●

SunGard

SunGard is one of the world's leading financial software companies, with annual revenue of \$2.8 billion. We serve a broad range of sectors - our clients include top-tier global financial institutions, corporates and energy companies. SunGard's 13,000 employees proudly serve approximately 14,000 customers in more than 100 countries, bringing fresh ideas and inventive solutions to help our customers adapt and thrive in an ever-changing environment. Our size, the quality of our staff, our diverse global locations and myriad areas of expertise all create an exciting place to work, learn, develop and build a successful career.

Graduate vacancies in: Consulting; Finance; IT; Sales

www.sungard.com/company/careers/fs-jobs

Stand 46 | ●●●●●●

Jaguar Land Rover

We are proud of our heritage. We are excited by our cars. But it is our people who are our biggest asset. Our graduate development programme offers the perfect blend of personal and professional development, with opportunities to network with other graduates and build relationships across the entire business. We have a dedicated graduate development team who will be working to design and develop a range of learning experiences for you. These will build your technical expertise and enable you to perform confidently in your business area and role and will prepare you for your career after the programme ends.

Graduate vacancies in: Programmes & Engineering; Manufacturing Engineering; Commercial Engineering; Design; Purchasing; Human Resources; Finance; Marketing Sales & Service; Supply Chain & Logistics; Information Technology; Property

www.jaguarlandrovercareers.com

Stand 47 | ●●●●●●

Lloyd's of London

Lloyd's is the world's specialist insurance market. From skyscrapers and supertankers to sporting events and space travel, we have the diverse expertise to deliver. With over 327 years of heritage behind us, we partner with more than 200 countries and territories to do business.

We are looking for graduates and interns for 2016. The Graduate Programme has been designed with two main goals: to help you discover the path where your expertise lies, and to equip you with the contacts to pursue it. Over 24 months and four placements you'll gain a 360° perspective of the insurance business.

Graduate vacancies in: Insurance

www.lloyds.com/lloyds/careers

Stand 48 | ●●●●●

Bright Network

Bright Network is a new kind of careers network.

Our mission is simple: helping bright students like you to realise their potential.

We connect students at the UK's top universities with leading graduate employers to help them secure the graduate jobs and internships they deserve.

As part of Bright Network's 50,000 strong, exclusive network, you will have access to our regular skills workshops and networking sessions as well as personalised career insights and guidance.

Forget X and Y. You're Generation Bright so go do something great. Bright Network is here to help. Get ahead. Get noticed.

Graduate vacancies in: Banking & Finance; Charity & Public Sector; Consulting; Consumer & Retail; Entrepreneurship; Law; Marketing & Media; Professional Services; Technology

www.brightnetwork.co.uk

Stand 50 | ●●●●●

Kerry Group

Kerry, a world leader in food ingredients and a leading supplier of consumer foods is recruiting for its Graduate Programme to start in July/August/September 2016. Kerry has the largest, most innovative portfolio of Taste & Nutrition Systems and Functional Ingredients & Actives for the global food, beverage and pharmaceutical markets. Kerry Foods is a leading producer of chilled consumer foods with top brands such as Cheestrings, Low Low and Mattessons.

Graduate vacancies in: Accountancy; Engineering; Finance; Human Resources; Research & Development

www.kerrygroup.com/careers/search-jobs

Top Tip

Ask us questions that you won't be able to find the answers to on the company website.

FactSet

Stand 49

ZF TRW

A career with ZF TRW means we'll challenge and develop your technical skills in an exciting innovative environment. You'll be working on cutting edge technology, developing highly complex systems and product for the global vehicle market.

We design, develop and manufacture cognitive safety systems for several leading vehicle manufacturers, and are amongst the world's most successful tier one automotive suppliers. Our products range from Lane Departure Warning systems to electric power steering systems.

Graduate vacancies in: Engineering

www.trw.com/careers

Stand 51 | ●●●●●

HMRC

The Tax Specialist Programme is a structured four-year course built around a combination of on-the-job skills-building, in-class training, and self-directed study. It provides graduates with an opportunity to develop tax professional and technical skills across a range of areas, as well as take on leadership and management responsibilities.

On commencement of the programme employees will receive a starting salary of approximately £27k. Upon successful completion of the course trainees can expect to be promoted to a Grade 7 salary of £46,983.

The recruitment process is comprised of three stages involving an initial application, online testing and one day assessment centre.

Graduate vacancies in: Tax

www.gov.uk/guidance/tax-professional-development-programme

Stand 52 | ●●●●●

Gradlancer

Gradlancer is an online platform that connects current university students with paid freelance projects based around their degree in a variety of industries.

We aim to increase student employability whilst they're still studying, without having to commit to an internship or placement!

Students can complete freelance projects and jobs in their own time, allowing them the flexibility to work around their demanding university timetable and reducing the need to spend weekends working in a shop or a bar.

We also offer graduate recruitment jobs upon finishing university.

Graduate vacancies in: General Management; IT; Law; Sales

www.gradlancer.co.uk

Stand 54 | ●●●●●

Inside Careers

Over the past 25 years, Inside Careers has helped thousands of graduates find recruitment with hundreds of top graduate employers.

Working in partnership with leading professional bodies, we publish a range of authoritative graduate career guides, on finance and consultancy.

Our job search allows you to filter insight days, internships, placements and graduate jobs in the UK. You can also create personalised job alerts to get the latest vacancies and upcoming deadlines sent direct to your inbox. Our specialist areas are: Actuaries; Banking & Investments; Chartered Accountancy; Management Consultancy; Tax Profession.

Graduate vacancies in: Accountancy; Consulting; Finance; Investment Banking and IT

www.insidecareers.co.uk

Stand 53 | ●●●

Bournemouth School of Marketing

Bournemouth School of Marketing is working hard to meet the demand for digital marketing skills by creating digital marketers with excellent skills. Working closely with employers, we understand the expertise required to meet the market demand. Working with our students, we develop you into a rounded digital marketer with job-ready skills.

We are training students with the potential to become the best digital marketers in the world.

With industry experts and practicing digital marketers leading our training, we are developing digital marketers who are in demand by employers.

We look forward to helping you to move onto the next phase of your career.

Graduate vacancies in: Sales and Marketing

<http://bsmdigital.co.uk>

Stand 55 | ●●●●●

TARGETjobs

TARGETjobs has the largest choice of internships, placements, graduate jobs and schemes, plus how to get hired advice from our sector experts.

Whether you are career clueless or career confident we have all the tools you need. Our career planner helps you understand the career paths that suit you and our sector experts provide advice on how to enter those industries. Our employer hubs bring together company profiles, jobs and, unique to TARGETjobs, impartial how to get hired tips from our experts. All available on our tablet and mobile friendly site.

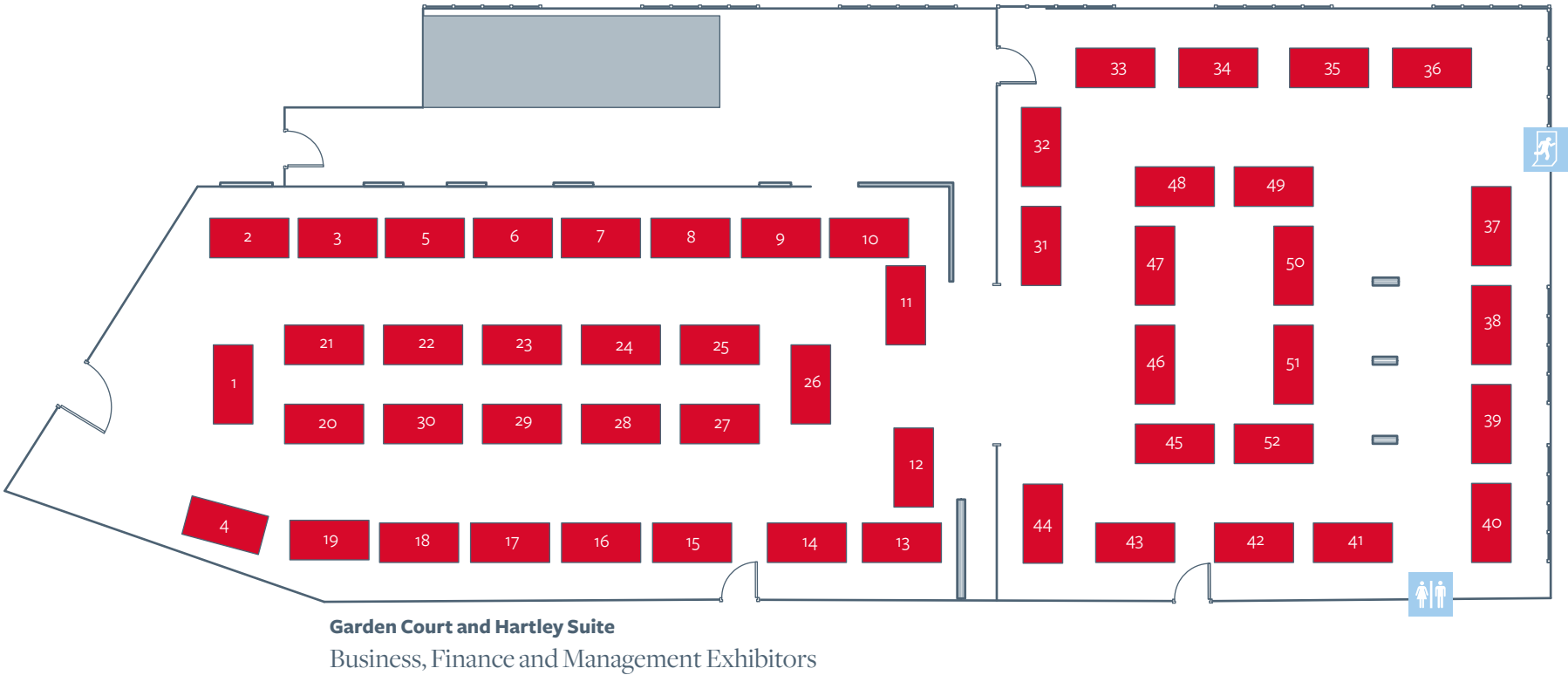
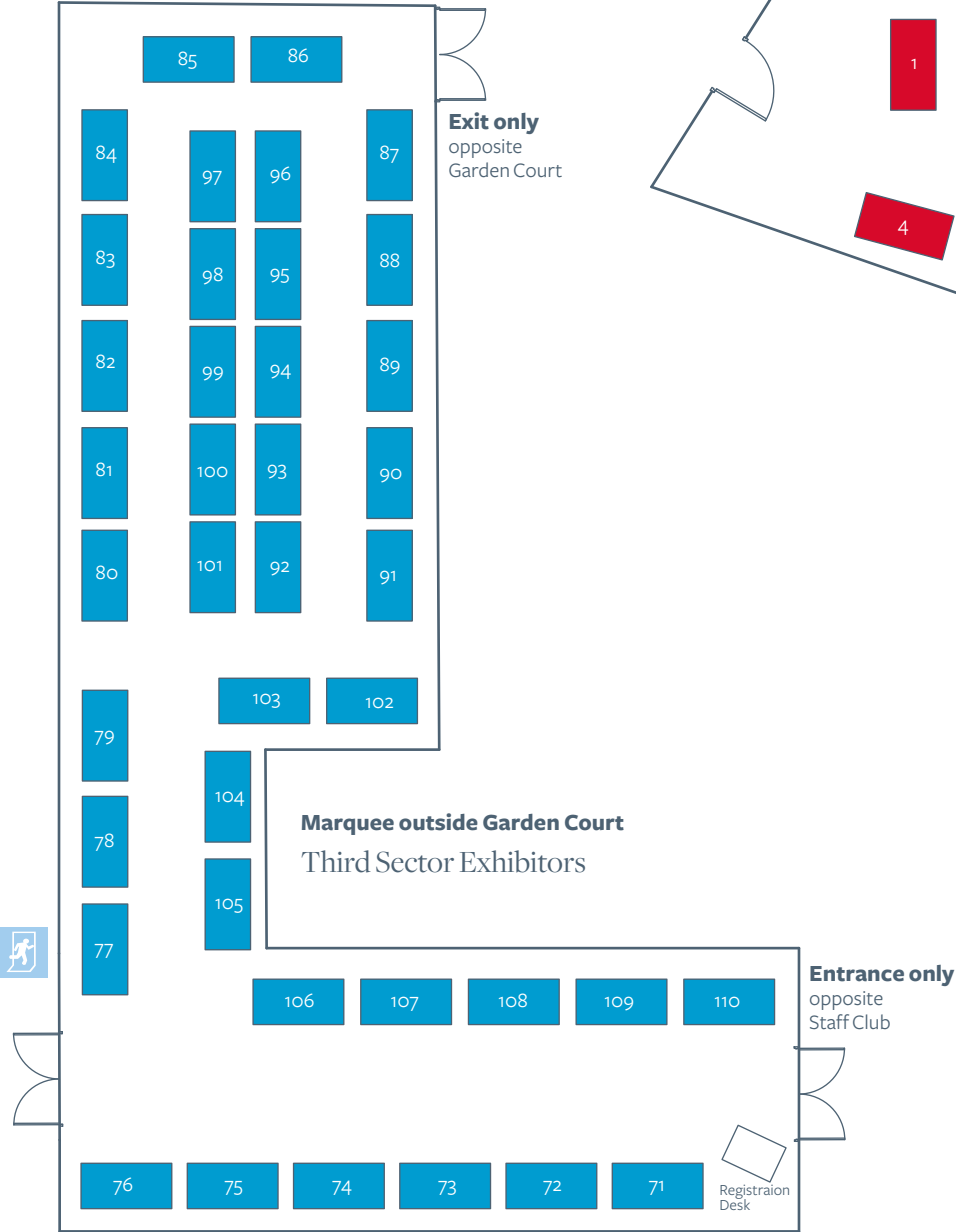
Visit our stand to join us today.

Graduate vacancies in: All


<https://targetjobs.co.uk>

Stand Plan

Make sure you visit all the Fair venues!
Garden Court, Hartley Suite and Marquee outside Garden Court,
Buildings 40 and 38

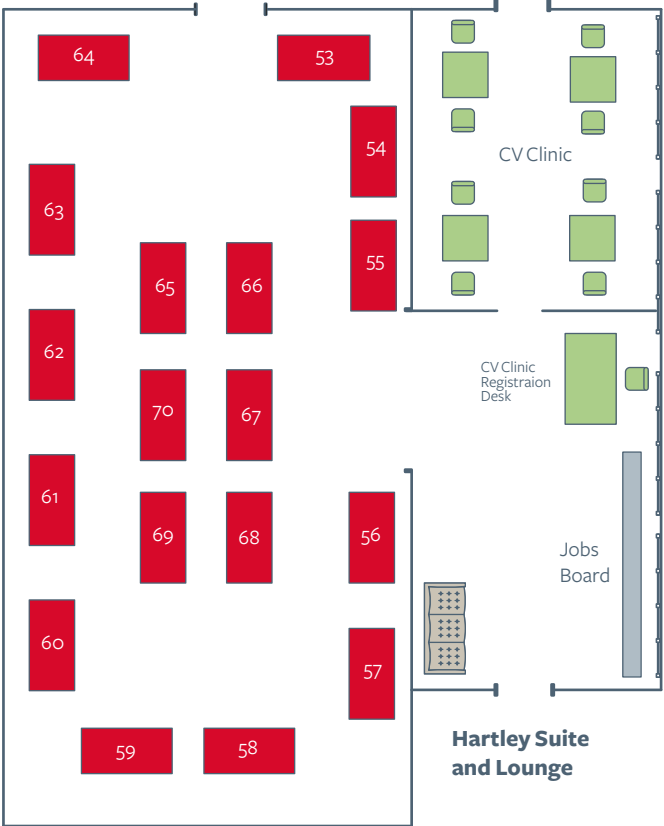


CV Clinics
Running 12.00–15.00
Sessions are pre-booked but please check for late availability or cancellations on the day.

Keep up to date and connect with employers at the Fair:
 twitter.com/UoS_Careers
[#sotoncareersfairs](https://twitter.com/sotoncareersfairs)

Key

- Pillars/walls
- Windows
- Doors
- Stand



Exhibitors by Stand Number

Stand No.	Name of company/exhibiting organisation	Stand No.	Name of company/exhibiting organisation	Stand No.	Name of company/exhibiting organisation
1	PwC	39	Lloyds Banking Group	75	SCRATCH (Southampton City & Region Action to Combat Hardship)
2	LCP	40	Institute and Faculty of Actuaries	76	Jubilee Sailing Trust
3	Carnival UK	41	Royal Bank of Canada	77	Wessex Cancer Trust
4	Great With Disability	42	Civil Service Fast Stream	78	Ark Teacher Training
5	GSK	43	INEOS Holdings Limited	79	Southampton Voluntary Services
6	Mercer	44	IBM	80	Challengers
7	J P Morgan	45	SunGard	81	Child.org (formerly known as Kenyan Orphan Project)
8	Accenture	46	Jaguar Land Rover	82	Think Ahead
9	EY	47	Lloyd's of London	83	Over The Wall
10	Newton Europe	48	Bright Network	84	Spurgeons
11	University of Southampton, Excel Southampton Internship Programme	49	ZF TRW	85	IntoUniversity
12	University of Southampton, Careers and Employability Service	50	Kerry Group	86	Stroke Association
13	Aon	51	HMRC	87	SEO London
14	Smith and Williamson	52	Gradlancer	88	Circles South East
15	JLL	53	Bournemouth School of Marketing	89	Progressio
16	Explore Learning	54	Inside Careers	90	African Adventures Foundation
17	Deloitte LLP	55	TARGETjobs	91	Catch22
18	Chartered Institute of Management Accountants	56	Tutorfair	92	The Challenge
19	Enterprise Rent A Car	57	Hymans Robertson	93	Dreams Come True
20	FactSet	58	Abroad Internships	94	Hampshire Volunteer Centre Network
21	BDO LLP	59	Identify Group	95	Solent Mind
22	Lidl	60	EAMS Group	96	Blue Cross
23	BT	61	Milkround Online	97	Endometriosis UK
24	University of Law	62	Henlow Recruitment Group	98	Guide Dogs
25	Zurich	63	Sophos	99	Rose Road Association
26	Grant Thornton	64	University of Southampton, Office of Development and Alumni Relations	100	The Forest Trust
27	Tesco Plc	65	University of Southampton, Research and Innovation	101	Southampton Mencap
28	Amazon	66	Critical Software Technologies	102	Robogals Southampton
29	ICAEW	67	Englon TEFL	103	Healthwatch Southampton
30	Police Now	68	Matchtech Group PLC	104	The Princes Trust
31	Network Rail	69	SETsquared Southampton	105	Ronald McDonald House Charities
32	ION Trading	70	SETsquared Southampton	106	Southampton Samaritans
33	HSBC	71	Teach First	107	RAG Southampton
34	Countrywide	72	ACCA	108	AIIESEC
35	Unum	73	British Red Cross	109	Southampton Hospital Charity
36	Vodafone	74	CIPFA	110	WWF
37	Dyson				
38	University of Southampton, PGCE				



Work in:
Actuarial
Assurance
Consulting
Deals
PwC Legal
Tax
Technology

The experience stays with you

We welcome all degree subjects at PwC. In fact last year, almost half our graduate recruits had degrees in arts & humanities, science, law or social sciences. Surprised? Don't be. We see your degree as just the start. The foundation to providing help to take your career in all sorts of directions – from accounting to consulting and tax to technology. You need to be passionate about business and we'll provide an environment where you can learn, grow and excel in your career.

Join PwC – we're focused on helping you reach your full potential.

Take the opportunity of a lifetime

pwc.com/uk/careers



[/pwccareersuk](https://www.facebook.com/pwccareersuk)
[@pwc_uk_careers](https://twitter.com/pwc_uk_careers)

Stand 56 | 

Tutorfair

Earn money tutoring kids, and helping others. Sign-up on Tutorfair.com, add the subjects you teach and the price you want to charge, and parents near you will book you to come to their house and teach their kids. Support and training available and opportunities work in local inner-city schools to help children who can't afford tutoring.

Graduate vacancies in: Engineering; Marketing

www.tutorfair.com

Top Tip

We are looking for students who are switched on - who have researched the companies they want to target and the opportunities they have available

PwC

Stand 58 | 

Abroad Internships

Before you can start an internships abroad, you will have to find a company that is able to facilitate you a spot. Abroad Internships will help you overcome this obstacle! We have contacts with different type of companies in different locations, spread all across the globe.

The starting point for us is to find a suitable company which best fits your needs.

Graduate vacancies in: Accountancy; Consulting; Engineering; Finance; General Management; Human Resources; Investment Banking; IT; Law; Logistics; Marketing; Media; Property; Research & Development; Retailing; Sales.

www.abroad-internships.com

Stand 57 | 

Hymans Robertson

Hymans Robertson is an award winning, independently-owned pensions, investment and risk management consultancy, with over 750 employees.

We provide exceptional consultancy services to trustees, employers, the public sector as well as life insurers, banks and building societies.

As a graduate Trainee Consultant you'll benefit from comprehensive training and get early exposure to stimulating and challenging client advisory work as part of a team, to make the most of your skills.

We'll also support you through your actuarial qualification, with generous study leave and a dedicated study mentor. That means you can study and progress your career at your own pace.

Graduate vacancies in: Consulting

www.hymanscareers.co.uk

Stand 59 | 

Identify Group (booking made by Shirley Parsons)

A niche recruitment business with offices in UK and US, looking for ambitious graduates to join our Academy Training programme which covers all aspects of recruitment. We offer a competitive salary, excellent incentives and a positive working environment. We are a business that believes you should only be restricted by your own potential and work with each individual to develop their careers with us.

Graduate vacancies in: Human Resources

<http://shirleyparsons.com/uk>

Stand 60 | 

EAMS Group

EAMS Group design and deliver business transformation programmes which provide World Class Asset and Safety Management across the rail, highways, airports, utilities and ports industries. We are currently looking for talented, dedicated and unique graduates who are eager to develop a consulting career. Our business model allows our consultants to extend the spectrum from Technical (typically with a degree relating to computer science) to Implementation (typically with a degree relating to engineering or business).

Graduate vacancies in: Consulting, Engineering, IT,

www.eams-group.com

Stand 62 | 

Henlow Recruitment Group

Henlow Recruitment Group is a fast growing head hunting firm, established in 2013. The company was set up by two highly experienced and successful individuals who not only strive for success for themselves but the company and their teams.

Henlow Recruitment Group specialises in the sectors Information Technology, Financial Markets and Oil and Gas. The company itself is expanding rapidly and is looking to hire talented and vibrant Graduates to join our Graduate Trainee Recruitment consultants.

In the three years the company has gone from strength to strength, dominating the recruitment industry.

Graduate vacancies in: Recruitment

www.henlowgroup.com/

Stand 61 | 

Milkround Online

Milkround is the UK's leading graduate recruitment website. Whether you are looking for internships and work placements whilst at university or graduate schemes and jobs when you finish, we work with the UK's top employers to bring you hundreds of opportunities throughout the UK as well as advice and guidance to help you take the next steps with your career.

Sign up to Milkround today to kick start your career via: milkround.com/register/

www.milkround.com

Top Tip

Make sure you have researched IBM and understand what roles it has to offer and about its Business Strategy.

IBM

Stand 63

Sophos

At Sophos, we operate at the cutting edge of technology, protecting businesses worldwide against complex threats, viruses and spam. We build high quality software security products in a fast-paced, nimble environment and we've been doing it for over 20 years.

It's easy to see why so many smart, innovative professionals choose to work at Sophos. We give you a dynamic, challenging workplace that's also friendly, comfortable, and fun. Plus, you'll work in state-of-the-art facilities with world-class tools that let you achieve your very best.

Graduate vacancies in: Engineering; Finance; Sales; Marketing

www.sophos.com/en-us.aspx

Stand out from the crowd. The Careers and Placements Fair 2016



23 February 2015

11.00-15.30

Highfield Campus

Garden Court and Hartley Suite,
Buildings 38 and 40

Open to all students

- Meet large graduate employers and SMEs
- Investigate placement opportunities
- Learn about different career pathways



www.southampton.ac.uk/careers/students/events/fairs/cpf.html

Stand 64

University of Southampton, Office of Development and Alumni Relations

Access information about:

- Alumni Services
- Alumni Benefits
- Events and Engagement opportunities

You will also be able to talk to some members of our Development and Alumni Relations team about any other questions you may have.

www.southampton.ac.uk/alumni

www.southampton.ac.uk/alumni-supporters.
page

Top Tip

Prepare questions that can't be answered via online research.

Aon

Stand 66 | ●●●●●●

Critical Software Technologies

Critical Software provides systems, software and data engineering services for safety, mission and business-critical applications. We help our clients meet the most demanding quality standards for software safety, performance and reliability. Our data engineering products and services also provide clients with the information they need to manage their important assets, helping them to achieve better business performance. We have customers in the aerospace, energy, space, transport and defence sectors that demand high integrity and complex systems to meet their challenging requirements. Established in 1998, we are a high tech international company that genuinely cares about its employees.

Graduate vacancies in: IT; Sales; Marketing; Engineering

www.criticalsoftware.com/en_UK/careers/at-the-leading-edge

Stand 65

University of Southampton, Research and Innovation

The University of Southampton's Research and Innovation Service (RIS) has a supporting role with regards to developing various forms of knowledge transfer activity with commercial and public sector partners. We can assist our graduates in exploring this funding landscape in the UK and further afield, with particular opportunities being seen through the Knowledge Transfer Partnerships (KTP), Knowledge Transfer Secondments (KTS), Vacation Bursary placement schemes, as well as studentship and post-doctoral funding.

www.southampton.ac.uk/ris/

Stand 67

Englon TEFL

Are you ready to take your next adventure? Are you motivated to stand out from other candidates?

Englon TEFL are delighted to offer opportunities to teach English in China for placement and graduate students. Teaching in China is not just a 9-5 job, it's a journey that provides you with life experience and so much more.

We offer opportunities in Hangzhou, Suzhou and Shenzhen at a very competitive salary.

Our service is free and we will support you every step of the way.

Perks are free accommodation, air ticket reimbursement and free meals in the school you will teach at.

Graduate vacancies in: Education

<https://twitter.com/englontefl>

Your adventure starts here. Careers & Employability

Careers Centre, Building 37

careers@soton.ac.uk

www.southampton.ac.uk/careers



@UoS_Careers



www.facebook.com/UoSCareersandEmployability



uk.pinterest.com/uoscareers/

Stand 68 | ●●●

Matchtech Group PLC

Graduate recruitment has always been high on Matchtech Group's agenda, we have a history of recruiting graduates into the Group. We will work with and support students with career choices and decisions after university as well as looking at possible career options for them here at Matchtech Group in both our Sales and Shared Service functions. We provide an excellent training programme for graduates and continuous development throughout their career; we recruited 53 graduates last year! As a large local employer it is important for us to support local universities and their students!! Email your CV to careers@matchtechgroupplc.com

Graduate vacancies in: Sales

www.iwanttoworkinrecruitment.com

Stand 69-70

SETsquared

SETsquared is a focus for enterprise activity and new business, supporting high tech start-up companies, providing student enterprise and enabling academics to maximise the impact of their research. The SETsquared partnership's mission is to help turn an innovative spark into a thriving, commercial business, whether it's an entrepreneur with an idea or a very early stage or high-tech start-up company. Several of the Southampton based companies are looking to recruit engineers, and business staff at the event today.

Find out more at <http://www.setquared.co.uk>

www.setquared.co.uk

Third Sector Exhibitors

Exhibitor Profiles

Stand 71 | 

Teach First

The link between low family income and poor educational attainment is greater in the UK than in almost any other developed country. Teach First is an influential charity and an increasingly powerful movement founded to address this problem. Now in its twelfth year, it has played a part in changing the lives of thousands of young people. Teach First harnesses the energy, enthusiasm and drive of outstanding graduates and equips them with the skills, experience and leadership development training needed to excel in careers in any field.

www.teachfirst.org.uk/graduates

Stand 72 | 

ACCA

We are the world's leading body for professional accountants, with over 110 years of experience, innovation and excellence. We champion opportunity within accountancy, demonstrate excellence through our qualifications, and act as a driving force within the accounting profession to constantly improve working practices.

Graduate vacancies in: Accountancy; Finance; General Management

www.accacareers.com/

Top Tip

Think about all that you have to offer and be open to unexpected opportunities. Note not only your academic achievements but also your life skills, hobbies and interests as these could be attractive to employers too!

Wells for India

Stand 73 | 

British Red Cross

The British Red Cross helps people in crisis, wherever and wherever they are. We are part of a global voluntary network, responding to conflicts, natural disasters and individual emergencies.

We enable vulnerable people in the UK and abroad to prepare for and withstand emergencies in their own communities. And when the crisis is over, we help them to recover and move on with their lives.

Vacancies in: Health and Social Care; Emergency Response; Humanitarian Action

www.redcross.org.uk

Stand 74 | 

CIPFA

Public finance remains an excellent choice for graduates looking for a varied and rewarding career. The public sector is transforming at an unprecedented rate as organisations look for greater efficiency and new ways of delivering services, CIPFA members have never been in more demand for their skills and are playing an important part in public service reform.

Graduate vacancies in: Finance and Accountancy

www.cipfa.org/students

Stand 75 | 

SCRATCH (Southampton City & Region Action to Combat Hardship)

SCRATCH is an anti-poverty charity providing practical help to local people in need. We have an environmental focus in that the vast majority of goods we redistribute are being reused/recycled. We also provide 100+ useful volunteering opportunities. We support and train our team to enable them to return to paid employment/training where this is their aim. Volunteer teams help on all of our projects including Furniture, White Goods, Paint, Annual toy project, FareShare (surplus food redistribution) & our shop. Roles range from events & fundraising, administration, I.T., helping in depot, retail, drivers, drivers mates and on many one-off projects.

Vacancies in: Volunteering Opportunities

www.scratchcharity.co.uk

Stand 76 | 

Jubilee Sailing Trust

The Jubilee Sailing Trust (JST) is a registered charity whose mission is to promote the integration of people of all physical abilities through the challenge and adventure of tall ship sailing aboard two very special ships, Lord Nelson and Tenacious.

We are able to offer volunteering placements and work experience within our Southampton based head office.

<http://jst.org.uk/>

Top Tip

There are no stupid questions, ask as many questions as possible and don't be shy!

Child.org

Stand 77 | 

Wessex Cancer Trust

Wessex Cancer Trust is a charity that helps and supports anyone affected by a cancer diagnosis, regardless of age, sex or type of cancer they have; at diagnosis, treatment, recovery, remission or end of life.

Founded in 1981, Wessex Cancer Trust has grown to an organisation with 5 support centres to date. They also operate four retail outlets to sustainably fund their work, although they remain dependent upon voluntary donations.

Vacancies in: Volunteering

www.wessexcancer.org.uk

Stand 78 | 

Ark Teacher Training

Ark Teacher Training is a one-year programme for graduates who want to become either primary or secondary teachers. Our school-based training is the perfect way to learn on the job, gain teaching qualifications (QTS and PGCE) and work alongside inspirational teachers who are changing lives. First class training combined with a huge support network will give you everything you need to become a great teacher.

The programme is run through Ark, a leading education charity working towards tackling educational disadvantage. Ark schools are based in the high need areas in London, Birmingham, Portsmouth and Hastings.

Graduate vacancies in: Teacher Training

arkschools.org/teacher-training



Explore your potential. Opportunities Fair

Tuesday 3 November 2015 | 11.00-15.00
Garden Court, Building 40, Highfield Campus

The Opportunities Fair is a new initiative led by the University to highlight ways in which you can engage in activities that will support both your personal and professional development. The event showcases a variety of internal opportunities encompassing work experience; skills development; volunteering and partnerships, all intended to enrich student experience and equip you for the future. Opportunities are available both at home and overseas.

www.southampton.ac.uk/careers/students/events-workshops-fairs/fairs/opsf.page



Stand 79 | ●●●●

Southampton Voluntary Services

Southampton Voluntary Services (SVS) is the local umbrella body for voluntary and community organisations in Southampton. We provide and promote information on volunteering to individuals and organisations in the city. Opportunities in volunteering are diverse, covering short to long term commitment, including everything from administration to catering and event organisation to mentoring. With 300 open volunteer placements in the city we have something for everyone. Volunteering is not only a great way to give back to your community but also to develop new skills, gain experience and meet new people.

www.southamptonvs.org.uk

Stand 81 | ●●●●●●

Child.org

Charity Apprentice is an online course for anyone who dreams of a rewarding career working for charity. With Charity Apprentice you'll gain the practical experience and in depth knowledge you need to apply for a great job at any charity. You'll learn about messaging, donor motivation, event organising, leadership, social media management, international development and more. Apprentices can also choose to spend up to a month in Kenya learning about how international development projects are run first-hand in the field.

Charity Apprentice is delivered by Child.org - an international development charity working in sub-Saharan Africa supporting equal opportunities for children.

Charity Apprentice is open to individuals of all different backgrounds. Of particular interest would be: marketing, media, general management, sales

www.charityapprentice.org

Stand 80 | ●●●●●

Challengers

It's all about play!

Challengers is a registered children's charity, established in 1979, dedicated to providing exciting and challenging play and leisure opportunities for disabled children and young people.

A significant benefit of our service is that it provides families with short-breaks during high pressure times e.g. at the weekend or during the school holidays, enabling them to do "ordinary" activities such as shopping or spending time with their other children. Families have told us that this lifeline of support keeps them strong.

Graduate vacancies in: Youth Work

www.disability-challengers.org/workwithus

Stand 82 | ●●●●

Think Ahead

Think Ahead is a two-year fast-track scheme for exceptional graduates and career-changers to become mental health social workers. One in four people in England now experience mental health problems, and a third of families include someone with mental ill-health. Think Ahead's participants will become leaders in mental health care, making a difference to people's lives and developing new ways for mental health services to work better.

The Think Ahead programme focuses on frontline experience. Participants qualify as social workers in their first year, and finish the programme after two years with a master's degree in social work.

Graduate vacancies in: Social Work

www.wethinkahead.org

Stand 83 | ●●●●

Over The Wall

Over The Wall is a UK children's charity and a member of the international SeriousFun Children's Network. We provide free of charge residential activity camps for children with serious illnesses and their families. Through participation in a programme of fun-filled recreational and educational activities, our camps help promote inclusion whilst developing the confidence, self-esteem, coping strategies and peer relationships of all our campers. We give children one glorious week of memorable, exciting, fun and empowering experiences in a physically safe and medically sound environment. We rely on our amazing Volunteers to make camp a truly magical experience for our campers.

Graduate vacancies in: Community Outreach

www.otw.org.uk/for-volunteers/apply-to-volunteer-here

Stand 85 | ●●●●●●

IntoUniversity

IntoUniversity provides a national network of high quality, local learning centres where young people are inspired to achieve. IntoUniversity centres provide sustained academic support, motivation and encouragement to give deprived young people a fair chance of realising their full potential.

At each centre we provide 7-18 year olds with a combination of:

- after-school academic support
- undergraduate mentors
- specially-designed study weeks (FOCUS weeks)
- direct experience of university life

As we continue to expand, we seek individuals who have passion and enthusiasm for the mission of our charity to join our team as Graduate Trainee Education Workers.

Graduate vacancies in: Graduate Trainee Education Worker Programme

www.intouniversity.org

Stand 84 | ●●●●●

Spurgeons

Invisible Walls Family Support Service is a local project run by Spurgeons, a national children's charity. We aim to reduce reoffending rates by supporting families of offenders in conjunction with HMP/YOI Winchester. We aim to ensure that the prison visiting experience is more positive and less stressful for families. Our work also includes providing evidence based parenting programmes to fathers inside prison and training the local workforce in the impact of imprisonment on families (Hidden Sentence Training). We have voluntary roles available to support our work in both the visitors centre and play area inside the visits hall).

www.spurgeons.org/jobs

Stand 86 | ●●●●●●

Stroke Association

Stroke Association is the leading charity in the UK changing the world for people affected by stroke. We have many career opportunities including fundraising, research, human resources, communication support roles and information, advice and support roles amongst others. Come and talk to us and find out how you can help conquer Stroke.

Graduate vacancies in: Research and development; IT and Learning; Human resources; Finance; Health Promotion; Advice and Support; Marketing and Fundraising

www.stroke.org.uk

Top Tip

Care about what you do. Think about what motivates you.

British Red Cross

Planning for your success. Careers and Employability Events Calendar

Advance your employability prospects by taking advantage of our impressive and accessible events:

Get advice on planning your career and discover how to succeed in a competitive market.

Access company-specific expertise and experience through Employer Presentations.

Learn what to expect throughout the recruitment process and get prepared through:

- Assessment Centre Exercises
- CV Clinics
- Interview Skills and much more!

These employer and staff led events and workshops provide a solid platform for you to benefit from expert help and advice.



<https://mycareer.soton.ac.uk>

Stand 87 | 

SEO London

SEO London provides students with support in every year of their degree, from first years to graduates in the form of technical training, mentoring, interview preparation, CV coaching and much more!

Historically more than 80% of SEO supported interns convert to graduate roles with SEO partner firms.

At the Business Fair we will give detail on the 1000+ opportunities for students, our accelerated access schemes and the best ways to maximise your potential in securing a 1st year insight, summer internship, placement or graduate job.

Bring your CV and see if we can help you!

<http://seolondon-careers.com/>

Stand 89 | 

Progressio

As a Progressio volunteer young people are part of a team of UK and local volunteers. We send volunteers to work alongside local partner organisations adding value to their ongoing work. The projects focus on either HIV and AIDS, sustainable environment or effective governance. The placements have a duration of 10-12 weeks and are based in El Salvador, Honduras, Malawi, Nicaragua or Zimbabwe. These placements are fully funded allowing anyone to take part regardless of qualifications or income. The programmes are for people aged 18 to 23, with opportunities for people over the age of 23 to be team leaders.

Graduate vacancies in: Team Leadership

www.progressio.org.uk/jobs

Stand 88 | 

Circles South East

Working in partnership with the Police and Probation services, Circles South East is an extremely successful community initiative working with groups of volunteers to support, monitor and maintain registered sex offenders in the community. We are recruiting volunteers who can combine a non-judgmental empathic approach with the ability to maintain firm boundaries and challenge inappropriate attitudes and behaviour.

www.circlessoutheast.org.uk

Top Tip

Come along ready to talk about the most important thing that you will do.

Teach First

Stand 90 | 

African Adventures Foundation

The African Adventures Foundation is a charity which supports the development of several projects in Kenya, Ghana and Zanzibar. We work with the project coordinators to improve conditions at the projects and provide a better learning environment for the children to give them a better start in life. We are very proud of the fact that 100% of all donations are spent at the projects. We can provide fantastic opportunities for students to work or volunteer with us. Not only will you be enhancing your skills and development; you will be making a difference to many lives in Africa.

www.african-adventures.co.uk/foundation/

Stand 91 | 

Catch22

A forward-looking social business, Catch22 has more than 20 years' experience of providing services that help people turn their lives around.

Catch22 Apprenticeships and Employability (AE) delivers high quality employability programmes that are relevant to the needs and aspirations of learners and job seekers, and that fulfil the requirements of organisations today and in the future.

We are looking for exceptional peer mentors to support our vulnerable learners into an employment or apprenticeship opportunity. Mentors/coaches will meet with learners once a week and provide support in mind-set, confidence building and skills for work. Full training and expenses will be given.

www.catch-22.org.uk/

Stand 93 | 

Dreams Come True

We are a national UK charity that works hard to make dreams come true for children and young people with serious and life-limiting conditions aged between 2 and 21 years old.

Fulfilling a dream can help a child or young person to think beyond their illness or disability and focus on something highly positive and empowering. The experience can create amazing memories for entire families.

Over the years, we've arranged for thousands of children and young people to meet their heroes, enjoy amazing experiences, visit special places, supply specialist items such as disability trikes, wheelchair swings, sensory equipment and technology.

<http://dreamscometrue.uk.com/3/get-involved>

Stand 92 | 

The Challenge

NCS supports social integration among young people and brings young people together from all different backgrounds in a common purpose and by offering new experiences. It gives them the chance to take on new challenges, learn new skills and meet new people. This helps discover their own talents and realise their potential whilst having fun.

The success of NCS depends heavily on the seasonal staff that work with our young people to motivate and lead them to strengthen their communities. In 2015 we have a mixture of residential and community roles to work on our Summer and half term programmes.

www.the-challenge.org/

Stand 94 | 

Hampshire Volunteer Centre Network

Do you want to learn new skills, get out and meet people and make new friends? Do you want to make a difference in your community?

Thousands of people of all ages volunteer in Hampshire and the choice of opportunities is endless.

We have 11 Volunteer Centres across Hampshire and a roles to suit all.

<http://www.hampshirevolunteers.org.uk>

Top Tip

Talk to representatives at the stands, impress them with knowledge of the organisation and ask lots of questions.

Jubilee Sailing Trust

Volunteering, who's in?

Benefit your community and career



Want to make a difference? Want to make new friends and develop new skills?

Then volunteering is a great place to start. You will be:

- Giving back to your community
- Engaging in new opportunities and challenges
- Enhancing your CV
- Developing essential employability skills

To find out more about how to get involved go to:

www.southampton.ac.uk/careers/students/volunteering

Stand 95 | ●●●●●●●

Solent Mind

We are Solent Mind, a registered charity providing a wide range of high quality services to support people with mental health problems across the Southern Region. By volunteering with us you can help us make sure that anyone with a mental health problem has somewhere to turn for advice and support. We invest in volunteers and are rewarded by committed people, without whom many services could not operate. We have a wide variety of volunteering roles throughout Hampshire available; these include volunteering as an advocate, in our wellbeing centres and fundraising volunteers.

www.solentmind.org.uk

Stand 96

Blue Cross

Blue Cross is a national animal charity. Our aim is to find happy homes for abandoned or unwanted pets. We keep pets healthy by promoting welfare and providing veterinary treatment. Some of our other services include education, pet bereavement support, campaigning for better animal rights, behaviour support and fundraising. We are currently looking for volunteers to help within many areas of our charity. Please visit our website for all our current opportunities www.bluecross.org.uk/volunteer

www.bluecross.org.uk/hampshire-southampton-rehoming-centre

Top Tip

Be informed, interested and enthusiastic.

Southampton Voluntary Services

Stand 97 | ●●●●●

Endometriosis UK

Endometriosis devastates the lives of women and their families. One in ten women endures unrelenting pain that can affect every aspect of their daily life and they need support and information to help them understand this chronic condition.

Endometriosis UK (EUK) Awareness Ambassadors are required to play a key role in increasing awareness and understanding of endometriosis with the general public and health professionals by attending relevant meetings, distributing publicity materials and delivering talks to a variety of local groups and organisations. The information will ensure more people know about EUK's services in their area and how to access them.

Graduate vacancies in: General Management

www.endometriosis-uk.org

Stand 99 | ●●●●●●●

Rose Road Association

The Rose Road Association has been working with children, young people and their families from across Hampshire and the surrounding counties since 1952. The children who attend the Association have multiple and complex health needs and at Rose Road we believe in valuing individuals, celebrating achievement and respecting the choices of our young people

Graduate vacancies in: General Management

www.roseroad.org.uk

Top Tip

If you always do what you have always done you will always get what you have always got. by Paul Wilson

Challengers

Stand 98

Guide Dogs

Almost two million people live with sight loss in the UK and there will be many more of us in the future.

The charity Guide Dogs wants to change the way sight loss affects people's lives.

We want everyone who experiences sight loss to have the freedom to live life the way they choose.

We have lots of ways that you can help as a volunteer for Guide Dogs. From joining a group of community supporters raising funds and awareness to becoming a My Guide and learning how to help someone by sighted guiding.

Graduate vacancies in: Volunteering Opportunities

www.guidedogs.org.uk/aboutus/careers/#.VegmHo3JCUk

Stand 100 | ●●●●●●●

The Forest Trust

Since 1985, 50% of low land forest has been destroyed on the Indonesian island of Sumatra. Much of this land has been cleared for the development of agro-commodities such as palm oil and pulp and paper. The impact of this on the environment and local communities is immeasurable. TFT's team of supply chain, social and environmental experts are working to change this. We are looking to hear from bright and passionate graduates from a range of disciplines about varied and exciting opportunities that exist within TFT.

Graduate vacancies in: Environmental Science; Social Sciences; Geography; Supply Chain Management; Project Management

www.tft-earth.org

Stand 101 | ●

Southampton Mencap

Southampton Mencap is a local charity which takes great pride in remaining small, local and strong and working with others to jointly develop and improve services available to people with a learning disability and their family carers. We provide a range of practical support services which include a programme of leisure clubs and school holiday activities. Alongside this we offer a range of information, advice and support services. Services are delivered directly from the purpose built Mencap Centre in Portswood.

www.southamptonmencap.org

Stand 103 | ●●●

Healthwatch Southampton

Healthwatch Southampton is an independent voice for people in health and social care. We are comprised largely of volunteers who form a network across the city who aim to raise issues and seek to improve services. We are always looking for volunteers and can offer great support and experience in return.

Graduate vacancies in: Health

www.healthwatchsouthampton.co.uk/content/join-us

Top Tip

Be open to investigating new and unfamiliar opportunities

SCRATCH (Southampton City & Region Action to Combat Hardship)

Stand 102

Robogals Southampton

Robogals Southampton is a student-run organization that aims to increase female participation in engineering and technology through teaching girls in primarily primary and secondary school about programming and robotics.

<http://southampton.robogals.org.uk>

Top Tip

As a Trainee CIPFA Accountant, graduates could earn over £25k (depending on location), with newly qualified Accountants often earning in excess of £45k. Better still, most employers will offer full financial support for study, in addition to several other benefits such as generous annual leave.

CIPFA

Stand 104

The Princes Trust

We are an organisation which supports young people aged 13 - 30 to access opportunities in self-employment, education, training, or volunteering. For fuller details please see our website: www.princes-trust.org.uk

Vacancies in: Business Support

www.princes-trust.org.uk

Create a brighter future. Excel Southampton Internship Programme



Internship opportunities that enhance your CV, expand your network and open graduate recruitment opportunities

We offer a wide range of structured, paid internships during **term-time** and over the **Easter and summer breaks**, based both **on campus** and within a wide variety of **external companies**.

Project led and person specific, our opportunities are carefully selected to ensure that you receive the most valuable, inspiring and exciting experiences.



Excel Southampton Internship Programme

internships@southampton.ac.uk

www.southampton.ac.uk/careers/internships

Stand 105 | ●●●●●

Ronald McDonald House Charities

Ronald McDonald House Southampton is an independent registered charity which provides free home from home accommodation to families with children in hospital.

Vacancies in: Fundraising & volunteering

www.rmhc.org.uk

Stand 107

RAG Southampton

Southampton RAG is the central student fundraising body for the Southampton University Student's Union. From bucket collections to hitch-hikes to Machu Picchu - we pretty much do it all! The result of which contributed to a huge student fundraising total last year of £213,119.48!

www.susu.org/something-for-everyone/rag/2012

Top Tip

Come with an open mind - you'll never know what amazing opportunities are out there until you explore something new you'd maybe not considered before!

Over The Wall

Stand 106 | ●

Southampton Samaritans

Samaritans provide a 24/7 service for callers on the telephone, in person, via email and SMS. We offer callers the space to explore their feelings, including feelings of self-harm and suicide. We are here for all, regardless of gender, sexual orientation, religious beliefs, disability or ethnic background. We believe that being listened to in confidence, without fear of being judged, can be a huge relief and is often the first step in finding a way to cope. The Southampton branch has supported 21,737 callers in our branch alone during 2014. We are here today to increase awareness of our work and meet anyone who might like to join us in providing our service.

www.samaritans.org/branches/samaritans-southampton-and-district-branch

Stand 108

AIESEC

AIESEC is a global not-for-profit organisation which is present in 126 countries. It provides opportunities for recent graduates to take part in professional internships abroad in areas such as business administration, marketing and teaching.

These internships last from 3 to 12 months, allowing young people to put their skills into practice and gain professional experience by working in challenging, international environments whilst developing their personal skills and cultural understanding.

Our mission is to develop responsible, global leaders by providing a self-driven, practical learning experience for peace and fulfilment of humankind's potential.

Graduate vacancies in: Finance; General Management; Marketing; Teaching

<http://aiesec.org>

Stand 109

Southampton Hospital Charity

Southampton Hospital Charity aims to recognise the support of local companies that help us to reach our goal of creating an environment which exceeds the expectations of patients and visitors in the care of Southampton General Hospital and Princess Anne Hospital.

Southampton Hospital Charity is a partner that offers motivational power and a cause that everyone will empathise with and relate to. Wherever you work, fundraising is an easy way to bring work colleagues together and make a real impact on your local healthcare services.

We are the NHS at its best, and your support can make a real difference.

Vacancies in: Medicine; Volunteering

www.uhs.nhs.uk/WorkingHere/Volunteering/Volunteering.aspx

Stand 110

WWF

WWF is the world's leading conservation organisation which addresses issues from the survival of species and habitats to climate change, sustainable business and environmental education. Our ultimate goal is for people to live in harmony with nature, respecting and valuing our natural world. WWF is a truly global network, working with over 100 countries to help create long-term solutions to threats against people and nature. Are you willing to help us make a difference? For more information, please visit our website.

wwf.org.uk

Top Tip

Choose several employers you would like to speak to and come armed with specific questions.

Ark Teacher Training

What Next?

Once you have finished networking and identifying options on your career path, do not forget to take advantage of Career and Employability Service events and resources.

You will find expert information online at www.southampton.ac.uk/careers/students to support your career planning and research, tools to help you identify and develop your skills and experience, and support with the application process. Our website also provides guidance on how to get involved in our Volunteering and Internship programmes and much more.

Career Fairs

The Careers and Employability Service organise five Career Fairs each academic year and work closely with a number of our faculties and academic departments to organise smaller specific fairs for their students.

Save the date:

Opportunities Fair – 3 November 2015

Careers and Placements Fair – 23 February 2016

Graduate Recruitment Fair – 4 May 2016

Internship Programmes

Are you an enthusiastic and motivated University of Southampton student or recent graduate wanting to gain valuable paid work experience in a particular career sector?

The Careers and Employability Service offers a range of opportunities through the Excel Southampton Internship Programme – with over 400 paid placement opportunities, the Student Consultancy programme to provide business consultant experience and Postgraduate Research Internships for the doctoral research community.

For further information and current opportunities, please visit www.southampton.ac.uk/careers/students/work-experience/index.page

Employer-led presentations and skills workshops

In the Autumn, Spring and Summer terms over 100 employer presentations and skills workshops are held on campus, varying in topic from interviews and assessment centres, to employer promotional events.

www.southampton.ac.uk/careers/students/events-workshops-fairs/index.page

If you want to talk to someone to discuss how we can meet your needs, come and see us in Building 37, Room 2001.

Further information

How do I book onto a Career Destinations Event?

Go to <https://mycareer.soton.ac.uk>

Log in with your student ID.

Visiting Careers and Employability Service

The Careers and Employability Service is located in Building 37 on the Highfield Campus.

Careers and Employability Service Opening Hours

The Careers and Employability Service opening hours are as follows:

Term-time opening hours 9am – 6pm

Vacation opening hours 9am – 5pm

During this time you will be able to:

- Use the resources in the Information Centre
- Attend a range of events and webinars
- Speak to an advisor during our Drop-in sessions

Contact us

Tel: 023 8059 3501

Email: careers@southampton.ac.uk

www.southampton.ac.uk/careers

Twitter : http://twitter.com/UoS_Careers

The Careers and Employability Service aims to ensure its services and events are accessible to all. If you are planning to use Careers and Employability Service or attend any of our careers events and have specific requirements that you would like us to be aware of, please contact us when booking and we will make every effort to meet your needs.

Gain business experience. The Student Consultancy

The Student Consultancy programme offers you the opportunity to gain business experience by delivering solutions to local organisations. You will work together in a small team of students from various degree disciplines, on an 8 week project during term-time.

We work in partnership with IBM to provide specialised training and all

students who complete a project will receive £250.

Opportunities are available from a wide variety of sectors, so don't miss out on this chance to build your CV and gain some crucial professional experience.

For more information check out our website: <http://go.soton.ac.uk/gwx>

All reasonable care has been taken in the preparation of this programme. However the University accepts no responsibility for the accuracy of the information contained relating to external organisations, nor for any breach of copyright. Inclusion of information about an external organisation in this programme does not imply a recommendation by the University and any student entering into an arrangement or agreement with any of them should rely upon their own enquiries and seek independent advice where appropriate.

www.southampton.ac.uk/careers/fairs
careers@southampton.ac.uk
+44 (0)23 8059 3501

twitter.com/UoS_Careers
[#sotoncareersfairs](https://twitter.com/UoS_Careers)

